



ERNEST F. FULLAM, INC.

ELECTRON MICROSCOPY · DIFFRACTION · MICROPROBE ANALYSIS

P. O. BOX 444 · SCHENECTADY, NEW YORK 12301 · 518/785-5533

Fullam
March

COPY

October 16, 1973

Mr. Ray R. Krammes
Manager-Technical Services
Whittaker, Clark and Daniels, Inc.
1000 Coolidge Street
South Plainfield, New Jersey 07080

Ref: Request for quotation, October 11, 1973

Dear Ray:

Regarding your telephone conversation with Ernie on October 11 and your subsequent correspondence, we are definitely interested in analyzing talc samples for asbestos. Our charge for this work would be \$50.00 per sample, based on the official procedure described in the Federal Register (v. 38, no. 183, pg. 27080). The results would be described in terms of two parameters: the number of chrysolite fibers/mg. and the number of amphibole type fibers/mg.

As you know, it is often difficult to prove the identity of fibrous material by light microscopy, particularly if two or more particles have nearly identical refractive indices or are not clearly resolved at a magnification of 430 times. Electron microscopy and diffraction of the suspect particles may be required to positively identify specific types of asbestos. There would be an additional charge of \$100 per sample for the electron optical characterization of particles in each sample (qualitative information only).

It was good to hear from you again, and to find that you are still involved with microscopy. Drop me a note if you have time.

With best regards,

ERNEST F. FULLAM, INC.

Dick

Richard E. Stevens
Scientist

RES:jbc

PLAINTIFF'S
EXHIBIT
WCD-120